# B.Com. (Basic/Hons)(Vocational) Office Management and Secretarial Practice

# **Programme Objectives:**

At the end of a sixth-semester Degree Programme, a student of B.Com OM & SP (Voc) is expected to acquire a fairly reasonable competence in the following areas:

- a) To familiarize with Office Assistant skills for complete office related tasks.
- b) To encourage the learner to be an independent Correspondence.
- c) To operate the Window-based Ms Paint, Ms Word, Ms Excel, Ms Power Point, Page Maker, Typing Masters and Tally
- d) To work harmoniously as a contributing member of a team to achieve organizational goals.
- e) Improve presentation skills, communicative skills and language based skills
- f) Gain knowledge about the behavior of organization and people.
- g) Get familiarized with the Corporate through Project Work.
- h) Get first hand working experience through On-the-job training.

# **Programme Outcomes:**

- At the end of the course Vocational students will be well versed with skills like Accountancy, Computer and Soft Skills.
- The interne ship training and the project work gives them first hand information about the organization.
- They become well versed with the work culture of an office
- They have the ability to work in teams with enhanced interpersonal skills and communication.

#### **B.COM. PROGRAM**

#### Proposed Scheme of Teaching & Evaluation for B.Com. (Basic/Hons)with Office Management and Secretarial Practice as Core subject

		8	Semester I		,			
SI. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits
1	Lang.1.1	Language-I	AECC	3+1+0	60	40	100	3
2	Lang.1.2	Language-II	AECC	3+1+0	60	40	100	3
3	B.Com.1.1	Financial Accounting	DSC	3+0+2	60	40	100	4
4	B.Com.1.2	Office Management	DSC	3+0+2	60	40	100	4
5	B.Com.1.3	Company Secretarial Skills	DSC	3+0+2	60	40	100	4
6	B.Com.1.4	Digital Fluency	SEC-SB	1+0+2	60	40	100	2
7	B.Com.1.5	Yoga	SEC-VB	0+0+2	-	50	50	1
8	B.Com.1.6	Health and Wellness	SEC-VB	0+0+2	-	50	50	1
9	B.Com.1.7	Accounting for Everyone/Financial Literacy/Managerial economics	OEC	3+0+0	60	40	100	3
		Sub-Total(A)			420	380	800	25

		S	emester II					
Sl. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits
10	Lang.2.1	Language-I	AECC	3+1+0	60	40	100	3
11	Lang.2.2	Language-II	AECC	3+1+0	60	40	100	3
12	B.Com.2.1	Advanced Financial Accounting	DSC	3+0+2	60	40	100	4
13	B.Com.2.2	Office Systems and Procedures	DSC	3+0+2	60	40	100	4
14	B.Com.2.3	Office Communication and Correspondence	DSC	3+0+2	60	40	100	4
15	B.Com.2.4	Sports	SEC-VB	0+0+2	-	50	50	1
16	B.Com.2.5	NCC/NSS/R&R(S&G)/Cul tural	SEC-VB	0+0+2	-	50	50	1
17	B.Com.2.6	Environmental Studies	AECC	2+0+0	60	40	100	2
18	B.Com.2.7	Financial Environment/Investments In Stock Markets/ Public Finance	OEC	3+0+0	60	40	100	3
		Sub–Total(B)			420	380	800	25

EXITOR HONWITHCENTIFICATION-with ability to solve well defined problems

	Semester III										
Sl. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits			
19	Lang.3.1	Language-I	AECC	3+1+0	60	40	100	3			
20	Lang.3.2	Language-II	AECC	3+1+0	60	40	100	3			
21	B.Com.3.1	Corporate Accounting	DSC	3+0+2	60	40	100	4			
22	B.Com.3.2	Human Resource Management	DSC	3+0+2	60	40	100	4			
23	B.Com.3.3	Secretarial Management	DSC	3+0+2	60	40	100	4			
24	B.Com.3.4	Artificial Intelligence	SEC	1+0+2	60	40	100	2			
25	B.Com.3.5	Sports	SEC-VB	0+0+2	-	50	50	1			
26	B.Com.3.6	NCC/NSS/R&R(S&G)/Cul tural	SEC-VB	0+0+2	-	50	50	1			
27	B.Com.3.7	Advertising Skills/Entrepreneurial Skills/ Modern bank Management	OEC	3+0+0	60	40	100	3			
		Sub–Total(C)			420	380	800	25			

		Se	emester IV					
Sl. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits
28	Lang.1.1	Language-I	AECC	3+1+0	60	40	100	3
29	Lang.1.2	Language-II	AECC	3+1+0	60	40	100	3
40	B.Com.4.1	Advanced Corporate Accounting	DSC	3+0+2	60	40	100	4
31	B.Com.4.2	Office and Secretarial Services	DSC	3+0+2	60	40	100	4
32	B.Com.4.3	Secretarial administration	DSC	3+0+2	60	40	100	4
33	B.Com.4.4	Constitution of India	AECC	2+0+0	60	40	100	2
34	B.Com.4.5	Sports	SEC-VB	0+0+2	-	50	50	1
35	B.Com.4.6	NCC/NSS/R&R(S&G)/Cu ltural	SEC-VB	0+0+2	-	50	50	1
36	B.Com.4.7	Business Ethics/ Corporate Governance/ International Trade	OEC	3+0+0	60	40	100	3
		Sub –Total(D)			420	380	800	25

**EXITOPTIONWITHDIPLOMA** –**Ability to solve broadly defined problems**.

		Se	emester V					
SI. No.	Course Code	Title of the Course	Category of Courses	Teachin g Hours per Week (L+T+P)	SEE	CIE	Tota l Mark s	Credit s
37	B.Com.5.1	Financial Management	DSC	3+0+2	60	40	100	4
38	B.Com.5.2	Taxation - I	DSC	3+0+2	60	40	100	4
39	B.Com.5.3	Tally ERP.9	DSC	3+0+2	60	40	100	4
10	B.Com.5.4 Elective	lective Selected Elective Group		3+1+0	60	40	100	3
41	GST-Law & Practice /Basics of Spread Sheet 1 B.Com.5.5 Modeling OR Report on		Vocational -1	2+0+2	60	40	100	3
	B.Com.5.6 Elective	Internship	Internship - 1	0+0+4	-	50	50	2
43	B.Com.5.7	Sports	SEC-VB	0+0+2	-	50	50	1
44	B.Com.5.8	NCC/NSS/R&R(S&G)/ Cultural	SEC-VB	0+0+2	-	50	50	1
45	B.Com.5.9	Cyber Security/Ethics& Self Awareness	SEC-VB	1+0+2	60	40	100	2
		Sub–Total(E)		 	360	390	750	24

	Semester VI										
SI. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits			
46	B.Com.6.1	Management Accounting	DSC	3+0+2	60	40	100	4			
47	B.Com.6.2	Taxation - II	DSC	3+0+2	60	40	100	4			
48	B.Com.6.3	Financial Derivatives	DSC	3+0+2	60	40	100	4			
49	Elective	One courses from the Selected Elective Group	DSE-2	3+1+0	60	40	100	3			
50	IR Com 6 5	GST-Assessment Procedure	Vocational-2	2+0+2	60	40	100	3			
51	B.Com.6.6 Elective	Internship	Internship - 2	0+0+4	-	50	50	2			
52	B.Com.6.7	Sports	SEC-VB	0+0+2	-	50	50	1			
53	53 B.Com.6.8 NCC/NSS/R&R(S&G)/C ultural		SEC-VB	0+0+2	-	50	50	1			

54	B.Com.6.7	Professional Communication	SEC-SB	2+0+0	60	40	100	2
		Sub–Total(F)			360	390	750	24
	Grand Total-Degree				2400	2300	4700	148

### EXITOPTIONWITHBACHELORDEGREE-Ability to solve complex problems that are illstructured requiring multi-disciplinary skills to solve them.

		Sem	nester VII					
Sl. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits
55	B.Com.7.1	International Business	DSC	4+1+0	60	40	100	4
56	B.Com.7.2	Business Analytics	DSC	4+1+0	60	40	100	4
57	B.Com.7.3	Advanced Financial Management	DSC	4+1+0	60	40	100	4
58	B.Com.7.4	One Course from the Selected Elective Group	DSE-5	3+1+0	60	40	100	3
59	B.Com.7.5	ERP Applications	Vocational-3	2+0+2	60	40	100	3
60	B.Com.7.6	Research Methodology	-	2+0+2	60	40	100	3
		Sub–Total(G)			360	240	600	21

		Se	mester VII	I				
Sl. No.	Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L+T+P)	SEE	CIE	Total Marks	Credits
61	B.Com.8.1	FinancialReporting-IND.AS	DSC	3+1+0	60	40	100	3
62	B.Com.8.2	Strategic Financial Management	DSC	3+1+0	60	40	100	3
63	B.Com.8.3	Advanced Business Statistics OR Data Analysis &Decision Sciences	DSC	3+1+0	60	40	100	3
64	B.Com.8.4	One Course from the Selected Elective Group	DSE - 5	3+1+0	60	40	100	3
65	B.Com.8.5	Managing Digital Platforms	Vocational-4	2+0+2	60	40	100	3
		Research Projects/Internship with Viva–voce	-	0+0+12	100	100	200	6
66	B.Com.8.6	OR TwoCoursesfromtheSel	DSE-6	3+1+0	60*	40*	100*	3*
		ectedElectiveGroup8.5( A) &8.5 (B)	DSE-7	3+1+0	60*	40*	100*	3*
		Sub–Total(H)			420/ 420*	280/ 280*	700/ 700*	21/ 21*
		Grand Total-Honors			3180/ 3180*	2820/ 2820*		190

\* Students who do not opt Research Project/Internships he'll take two elective courses such as 8.5(A) &8.5(B). Sub Total (H) and Grand Total Honors varies accordingly.

BACHELOR DEGREE WITHHONORS - Experience of work place problem solving in the form of internship or research experience preparing for higher education or entrepreneurship experience. Notes:

- > One Hour of Lecture is equalto1Credit.
- > One Hour of Tutorial is equal to1Credit (Except Languages).
- > Two Hours of Practical is equal to 1Credit

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**Acronyms Expanded** > AECC :Ability Enhancement Compulsory Course DSC© : Discipline Specific Core(Course)  $\geq$ ≻ SEC-SB/VB : Skill Enhancement Course-Skill Based/Value Based  $\triangleright$ OEC : Open Elective Course  $\triangleright$ DSE : Discipline Specific Elective : Semester End Examination SEE  $\geq$  $\geq$ CIE : Continuous Internal Evaluation ≻ L+T+P : Lecture+Tutorial+Practical(s)

**Note:** Practical Classes may be conducted in the Business Lab or in Computer Lab or in Class room depending on the requirement. One batch of students should not exceed half (i.e., 50 or less than 50 students) of the number of students in each class/section. 2 Hours of Practical Class is equal to 1 Hour of Teaching, however, whenever it is conducted for the entire class(i.e.,morethan50students)2Hours of Practical Classes equal to 2 Hours of Teaching.

## **ELECTIVEGROUPSANDCOURSES:**

	Discipline Specific Electives-V Semester								
SI. No	No Accounting Finance &Insurance Marketing Resources								
1	Ind.ASandI	Financial	Indian	Retail	Human	Financial			
	FRS	Markets	Banking	Management	Resources	Analytics			
		&Intermediaries	System		Development				

	Discipline Specific Electives- VI Semester									
1	e-Business &Accounting	Investment Management	Banking Innovations &Technology	Customer Relationship Marketing	Cultural Diversity at Work Place	HR Analytics				
2	Accounting for Services Sector	Strategic Financial Management	Principles& Practice of Insurance	Digital Marketing	New Age Leadership Skills	Marketing Analytics				
3	Accounting for Government and Local Bodies	Risk Management	Insurance Law and Regulations	Consumer Behavior Marketing Research	Labour Laws &Practice	ICT Application in Business				

	Discipline Specific Electives-VII Semester									
1	Forensic Accounting	Security Analysis &Portfolio Management	Banking Products &Services	Logistics & Supply Chain Management	Strategic HRM	DBMS&SQL				

	Discipline Specific Electives-VIII Semester					
1	Innovations in Accounting	Corporate Valuation	e-Banking	E-Commerce	International HRM	Web &Social Intelligence
2	Accounting Information System	Analysis of Financial Statements	Insurance Planning &Manageme nt	Services Marketing	Employee Welfare &Social Security	Artificial Intelligence &Machine Learning in Business

NOTE: Student shall continue with the same elective group in V and VI semesters, however, he/she may change the elective group in VII semester, but shall continue in the same group in VIII semester.

#### **B.com- Question Paper Pattern** End Semester Exams Bachelor of Commerce- B.Com

Name of the Course:

**Course Code:** Duration: 2Hour

Total Marks: 60

#### **SECTION-A**

<b>I.</b> .	Answer any	five of the follow	ving questions.
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Questions are asked on Remembering (5x2=10)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

#### SECTION-B

**II.** Answer any four of the following questions.

Questions are asked on Understanding & Applying (4x5=20)

9.

10.

11.

12.

13.

14.

#### **SECTION-C**

III. Answer any two of the following questions.Questions are asked on analyzing &evaluating(2x15=30)

15.

16.

17.

18.

Note: Break up of 40 marks for Continuous Internal Evaluation (CIE) is as follows:

• 20 marks for 2 internal exams per course per semester.

• 10 marks for Seminar/ Presentation/Activity/Project/Field work/ Assignment.

• 10 marks for Case study/ Excel / Zoho books.

# I<sup>st</sup> Semester B.Com(Office Management and Secretarial Practice)

# **Course Contents**

1.1	Financial Accounting	
1.2	Office Management	

- 1.3 Company Secretarial Skills
- 1.4 Digital Fluency
- 1.5 Yoga
- **1.6 Health and wellness**
- 1.7 Accounting for Everyone / Financial Literacy/ Managerial Economics

# Name of the Program: Bachelor of Commerce (B.Com) (OM&SP) Course Code:B.Com.1.1 Name of the Course: Financial Accounting

Name of the Course: Financial Accounting				
Course Credits	No. of Hours per Week	Total	No. of Teaching Hours	
4 Credits	4 Hrs		48 Hrs	
<b>Pedagogy:</b> Classrooms lecture, tutorials, Group discussion, Seminar, Case studies & field work etc.,				
Course Outcomes: O	on successful completion of the co	ourse, the Studen	ts will be able to	
a) Understand th	ne theoretical framework of accour	nting as well acco	unting standards.	
b) Demonstrate	the preparation of financial st	tatement of man	nufacturing and non-	
manufacturing	g entities of sole proprietors.			
c) Exercise the a	ccounting treatments for consignr	ment transactions	& events in the books	
of consignor a	nd consignee.			
d) Understand th	ne accounting treatment for royal	ty transactions &	articulate the Royalty	
agreements.	0	5	5 5	
U	nerging trends in the field of accou	inting.		
Syllabus:			Hours	
	oretical Framework of Accounting	σ	10 10	
	g and Scope of Accounting- Acco	•	_	
	nation-Accounting Process-Basis	0	0	
	unting-Accounting Principles-Co			
	counting Standards (IND AS).	incepto unu ec	sitteetuning	
	cial Statements of Sole Proprieto	ors	10	
	g of Sole Proprietor-Financial Stat		-	
	ome Statement/Profit & Loss Acc		e	
e	tities: Manufacturing Account-Tra			
Balance Sheet.	inco. mananacturing recount rid			
Module No. 3: Cons	signment Accounts		10	
	g of Consignment-Consignment	vs Sales-Pro-fo	-	
	sion-Accounting for Consignmen			
	signee - Treatment of Normal &			
•	Cost Price and Invoice Price.	1101101111d1 L035.	- valuation of closing	
			10	
Module No. 4:Royal	5			
	g-Types of Royalty-Technical Te			
	coupment of Short Working-Acco			
_	Entries and Ledger Accounts inclu prging Trands in Accounting		08	
	erging Trends in Accounting	tice in Accountin		
0	on of Accounting-Big Data Analy			
	ing with drones- Forensic Accou			
	ced Accounting- Predictive Accou	inting (Theory Of	iiy).	
Skill Developments		and identify acc	ounting concents and	
	1. Collect Annual Reports of sole proprietors and identify accounting concepts and conventions followed in the preparation of the annual reports.			
2. Collect Annua	l Reports of sole proprietors and i	dentify the differ	ent components.	
3. Preparation of	Proform invoice and accounts sal	les with imaginar	y figures.	
<ol> <li>Collect Royal figures.</li> </ol>	ty Agreements and draft dumm	ny royalty agreen	nents with imaginary	

- 5. Identify latest innovations and developments in the field of accounting.
- 6. Any other activities, which are relevant to the course.

#### **Text Books:**

- 1. ICAI Study Materials on Principles & Practice of Accounting, Accounting and Advanced Accounting.
- 2. SP Iyengar (2005), Advanced Accounting, Sultan Chand & Sons, Vol. 1.
- 3. Robert N Anthony, David Hawkins, Kenneth A. Merchant, (2017) Accounting: Text and Cases, McGraw-Hill Education, 13<sup>th</sup> Edition.
- 4. Charles T. Horngren and Donna Philbrick, (2013) Introduction to Financial Accounting, Pearson Education, 11<sup>th</sup> Edition.
- 5. J.R. Monga, Financial Accounting: Concepts and Applications. Mayur Paper Backs, New Delhi, 32<sup>nd</sup> Edition.
- 6. S.N. Maheshwari, and. S. K. Maheshwari. Financial Accounting. Vikas Publishing House, New Delhi, 6<sup>th</sup> Edition.
- 7. B.S. Raman (2008), Financial Accounting Vol. I & II, United Publishers & Distributors
- 8. Compendium of Statements and Standards of Accounting. The Institute of Chartered Accountants of India, New Delhi.

#### Name of the Program: Bachelor of Commerce (B.Com) ( OM&SP) Course Code:B.Com.1.2 Name of the Course: Office Management

	Name of the Course: Office	vianagement	
Course Credits	No. of Hours per Week	Total I	No. of Teaching Hours
4 Credits	4 Hrs		48 Hrs
<b>Pedagogy:</b> Classroon through Google form	ns lecture, Case studies, Group dis ns etc.,	cussion, Seminar	c & field work, MCQ
	<b>In successful completion of the co</b> th modern office management and		
	o train the students of the commun pendently and effectively.	ity college in mai	ntaining and running
c) The field of stu	udy will be able to provide compe	ent and effective	management support
in the form of	administrative services as well as o	office manageme	nt.
d) To improve pr	resentation skills, communicative s	kills and languag	ge based skills
e) They become	well versed with the work culture	of an office	
· •	summarize your data enhancing		
0, 1 0	nize and structure data.		T
Syllabus:			Hours
Module No. 1: OFFI	ICE MANAGEMENT		10
<ul> <li>Management- P</li> </ul>	rinciples Of Management		
<ul> <li>Elements Of Of</li> </ul>	fice Management		
<ul> <li>Functions Of O</li> </ul>	ffice Management		
<ul> <li>Duties and Fund</li> </ul>	ctions of Office Manager		
<ul> <li>Functional Official</li> </ul>	ce Management		
<ul> <li>Administrative</li> </ul>	Office Management		
	FICE ADMINISTRATION& ACCO	MODATION	10
<ul> <li>Administrative</li> </ul>	Office Management		
<ul> <li>Objectives of A</li> </ul>	dministrative Office Management		
<ul> <li>Scientific Office</li> </ul>	e Management		
	nodation: Introduction		
	ffice Accommodation		
<ul> <li>Location of Off</li> </ul>			
<ul> <li>Office Building</li> </ul>			
-	- Preparing the Layout		
<ul> <li>Re- Layout</li> </ul>	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		
<ul><li>Open and Priva</li></ul>	te Office		
<ul> <li>New Trends in</li> </ul>			
	ICE ORGANISATION		10
			1

<ul> <li>Meaning and Importance of Office Organisation</li> </ul>	
<ul> <li>Organization Structure: Meaning and objectives</li> </ul>	
<ul> <li>Types of Organization: Line, Functional, Line and Staff</li> </ul>	
<ul> <li>Principles of Organization</li> </ul>	
<ul> <li>Span of Management: Meaning and types (wide and narrow)</li> </ul>	
<ul> <li>Factors determining Span of Management, Graicuna's Theory</li> </ul>	
Module No. 4: TYPING MASTERS	10
<ul> <li>English typing basics</li> </ul>	
<ul> <li>Home row keys practice</li> </ul>	
<ul> <li>Upper row keys practice</li> </ul>	
<ul> <li>Simple Word Practice By Home &amp; Upper Row Keys</li> <li>Dettern Deep Keys</li> </ul>	
<ul> <li>Bottom-Row Keys Practice</li> <li>Simple Word Practice Py All Power Characters</li> </ul>	
<ul><li>Simple Word Practice By All Rows Characters</li><li>Fourth Row Number and Symbol Keys</li></ul>	
<ul> <li>Paragraph Practice</li> </ul>	
Module No. 5 : MS EXCEL	08
<ul> <li>Introduction to MS Excel</li> </ul>	
<ul> <li>Enter &amp; Edit Data, Range of Cells</li> </ul>	
<ul> <li>Entering and Copying the Formula</li> </ul>	
<ul> <li>Cell References</li> </ul>	
<ul> <li>Setting the Column Width</li> </ul>	
<ul> <li>Cell Formatting and Fill Handle</li> </ul>	
<ul> <li>Copying and Moving the Cell Content</li> </ul>	
<ul> <li>Inserting Cells, Columns and Rows,</li> </ul>	
<ul> <li>Graphic Objects and Charts,</li> </ul>	
<ul> <li>Data Series with Drawing Objects Database &amp; Pivot Table – Refreshing the Pivot Table layout, Copying/ Deleting the Pivot Table.</li> </ul>	a Pivot Table, Changing
<ul> <li>Filtering Database Records - Auto Filter and Advanced Filter</li> </ul>	
<ul> <li>Goal Seek</li> </ul>	
Skill Developments Activities:	
1. Decision making in office so that things can move quickly	
2. The ability to work in teams with enhanced interpersonal skills	s and communication.
3. Visit of the office to get hands on training	
4. Collect different organization structure from different organization	ation
	1

- 5. Visit to the front office to observe their skills and incorporate it.
- 6. Any other activities, which are relevant to the course

#### **Text Books:**

- 1. Jain S.P and Chabra T.N, Laxmiparasuram, Office Management, Thirichanapalli.
- 2. V.S.P & P.S NarayanaRao, Text Book of Office Management, Tata McGrow Hill Publishing.
- 3. Singh S.P & Singh B, Ofice Management, S.P Gyan Publishing House, Delhi.
- 4. T Ramaswamy Principles of Office Management, Himalaya Publication.
- 5. R.K. Bansal and J.B.Harrison-Spoken English, Orient Longman,
- 6. N.P.Krishna Mohan & Singh Speaking English Effectively, Macmillan Indian, New Delhi.
- 7. Wills Jane- Teaching English through English
- 8. Bernd Held Excel Functions and Formulaes BPB Publications
- 9. Michael Alexander and John Walkenbach (2013) Microsoft Excel Dashboards and Reports Wiley Publications

Name	<b>of the Program:</b> Bachelor of Com <b>Course Code:</b> B.Con				
	Name of the Course: Company	Secretarial Skills			
Course Credits No. of Hours per Week Total No. of Teaching Hour					
4 Credits4 Hrs48 Hrs					
<b>Pedagogy:</b> Classroom Play etc	ns lecture, Case studies, Group di	scussion, Seminar & field work, Role			
	<b>n successful completion of the c</b> ith Office Assistant skills for com	<b>burse, the Students will be able to</b> plete office related tasks.			
k) Capability of	ledge about the behaviour of org he students to make decisions at completion of this course.	anization and people. personal & professional level will			
	- •	n different areas of communication, ing in day to day business activities.			
m) To handle ind telephone etiq	ependently – oral and written cor uettes	nmunication, barriers, observe			
n) Mastering at c	organizing and analyzing data thr	ough Excel			
o) Excel also give Presentation a	es the comfort of using Graphic ta nd Reports.	bles which are utilized in Sales,			
Syllabus:		Hours			
Module No. 1: SECI	RETARY	10			
<ul> <li>Meaning</li> </ul>	g of Secretary				
<ul> <li>Types/K</li> </ul>	inds of Secretaries				
<ul> <li>Importation</li> </ul>	nce of Secretary,				
<ul> <li>Qualific</li> </ul>	ations and qualities of Secretary				
<ul> <li>Duties of</li> </ul>	f Secretary				
<ul> <li>Changin</li> </ul>	g profile of the Secretary.				
Module No. 2: : ME	ETINGS	10			
<ul> <li>Meaning</li> </ul>	and purpose of meetings				
<ul> <li>Types of</li> </ul>	meetings				
<ul> <li>Preparat meeting</li> </ul>	• •	orum, Role of Chairman, Minutes of			
<ul> <li>Duties of</li> </ul>	f Secretary before, during and after a	meeting			
		1			

<ul> <li>Additional terms used in meetings.</li> </ul>	
Module No. 3: COMPANY SECRETARIAL AND MANAGERIAL SKILLS	10
<ul> <li>Drafting the Specimen of Letter of Allotment,</li> <li>Letter of Regret &amp; Letter of Renunciation</li> <li>Drafting of Warning Notices before Forfeiture of Shares and Final of Shares.</li> <li>Drafting the Specimen of Ordinary Resolution and Special Resolut</li> <li>Memorandum of Understanding-Employment agreement.</li> <li>Drafting types of Organizational chart- Levels of Management &amp; s</li> <li>Communication flow chart-Horizontal-vertical-upward-downward</li> </ul>	tion. kill
<ul> <li>Drafting of channels of distribution charts</li> </ul>	
Drafting of a Model Office layout Module No. 4: ADVANCE EXCEL TECHNIQUES	10
<ul><li>Transpose Tables</li><li>Data Table</li><li>Scenarios</li></ul>	
<ul> <li>Data analysis</li> <li>Module No. 5 : ADVANCED CHARTS AND EXCEL DASHBOARDS</li> </ul>	08
<ul> <li>3D Maps, Line Graph and its Interpretation</li> <li>Tree Map and Waterfall</li> <li>Planning and Dashboard</li> <li>Adding tables and charts to dashboard</li> <li>Using slicers, filter data with slicers</li> <li>Inserting Hyperlinks</li> </ul>	
<ul> <li>Track Changes</li> <li>Skill Developments Activities:</li> </ul>	
1. To carry out activities like role play.	
2. Demo of preparation of company meeting, agenda and note taking	5
3. Typing masters software to type the activities of the company	
4. Visual presentation like business reports are prepared	
5. Problem solving and critical thinking	
6. To train in Time management and multi tasking	
7. To calculate bank related requirements using Excel	
8. Prepare Itinerary and make travel arrangements.	
Text Books:	
<ol> <li>Company Secretarial Practice and Procedure by Pearson</li> <li>Secretarial Practice and Company law by Arun Sharma and Rac</li> <li>Company Law and Secretarial Practice by J. Santhi, Murgam Pu</li> <li>Secretarial Practice by Kuchhal</li> </ol>	

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5. Roman, S. 2002 writing Excel Macros with VBA 2<sup>nd</sup> Edition, Sebastpol CA:O

Reilly.

- 6. Sengupta.C 2004, Financial Modelling using Excel and VBA Hoboken NJ, JohnWilley and Sons.
- Winston 2004, Microsoft Data Analysis and Business Modelling. 2<sup>nd</sup> Edition Redmond, WA: Microsoft Press.

## Name of the Program: Bachelor of Commerce (B.Com) Course Code:B.Com. 1.5 (Open Elective Course)

Course Code:B.Com. 1.5 (Open Elective Course)				
Name of the Course: Financial Literacy				
Course Credits	No. of Hours per Week	Total No	o. of Teaching Hours	
3 Credits	3 Hrs	4	40 Hrs	
Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc.,				
	n successful completion of the co			
	portance of financial literacy and	list out the in	stitutions providing	
financial services;				
	lan and budget and manage person			
-	nanage/operate services offered by			
-	nanage/operate services offered by	-		
5. Plan for life insura	nce and property insurance & selec	t instrument for	investment in shares	
Syllabus:			Hours	
Module No. 1: Intro			08	
0 -	e and scope of financial literacy;	-	-	
	numerical and communication abi			
	mpanies, Post Offices; Mobile App		Need of availing of	
	m banks, insurance companies and	postal services.		
Module No. 2: Fina	ncial Planning and Budgeting		08	
Concept of econom	ic wants and means for satisfying	ng these needs;	Balancing between	
economic wants and	d resources; Meaning, importanc	e and need for	financial planning;	
Personal Budget, Fa	mily Budget, Business Budget a	nd National Bu	dget; Procedure for	
financial planning a	nd preparing budget; Budget surp	olus and Budget	deficit, avenues for	
savings from surplus	, sources for meeting deficit.			
Module No. 3: Banl	king Services		08	
Types of banks; Bank	king products and services - Variou	is services offere	d by banks; Types of	
bank deposit accoun	ts - Savings Bank Account, Term	Deposit, Current	t Account, Recurring	
	etc.; Formalities to open various			
Address proof, KYC	norm; Various types of loans - s	hort term, medi	um term, long term,	
0	ultural etc. and related interest ra			
-	ce; Cashless banking, e-banking,		5	
	edit Card, and APP based Payme	ent system; Banl	king complaints and	
Ombudsman.				
	ncial Services from Post Office		08	
5	Schemes: Savings Bank, Recurrir	•		
	shan Vikas Patra, NSC, PPF, Sen		0	
5	Yojana/ Account (SSY/SSA); India	5		
2	rder, E-Money order. Instant Mo	-		
	ancial Services; MO Videsh, Inte		5	
	e Services (ECS), Money gram In	ternational Mor	ney Transfer, Indian	
Postal Order (IPO).	and Invogencent Delated Pieces		00	
	n and Investment Related Financia		08	
	Life Insurance Policies: Life Insurar			
	licies, ULIP, Health Insurance an			
2	fe insurance companies. Property I mpanies. Post office life Insurance		5	
0	isurance (PLI/RPLI). Housing Lo			
India 105tai Lile II	isurance (1 LI/ KI LI). 1100511g LU		, providing nousing	

loans, Loans under Pradhanmantri Awas Yojana - Rural and Urban.

**Investment avenues in Equity and Debt Instruments**: Portfolio Management: Meaning and importance; Share Market and Debt Market, Sensex and its significance; Investment in Shares – selection procedure for investment in shares; Risk element; Investment Management - Services from brokers and Institutions, and self-management; Mutual Fund.

#### **Skill Development Activities:**

- 1. Visit banks, post offices, and insurance companies to collect information and required documents related to the services offered by these institutions and to know the procedure of availing of these services.
- 2. Fill up the forms to open accounts and to avail loans and shall attach photocopies of necessary documents.
- 3. Prepare personal and family budget for one/six/ twelve month on imaginary figures.
- 4. Try to open Demat account and trade for small amount and submit the report on procedure on opening of Demat account and factors considered for trading.
- 5. Any other activities, which are relevant to the course.

#### Text Books:

- 1. Avadhani, V. A. (2019). Investment Management. Mumbai: Himalaya Publishing House Pvt. Ltd.
- 2. Chandra, P. (2012). Investment Game: How to Win. New Delhi: Tata McGraw Hill Education.
- 3. Kothari, R. (2010). Financial Services in India-Concept and Application. New Delhi: Sage Publications India Pvt. Ltd.
- 4. Milling, B. E. (2003). The Basics of Finance: Financial Tools for Non-Financial Managers. Indiana: universe Company.
- 5. Mittra, S., Rai, S. K., Sahu, A. P., & Starn, H. J. (2015). Financial Planning. New Delhi: Sage Publications India Pvt. Ltd.
- 6. Zokaityte, A. (2017). Financial Literacy Education. London: Palgrave Macmillan.

Name of the Program: Bachelor of Commerce (B.Com)					
	Course Code: B.Com. 1.5 (Open Elective Course) Name of the Course: Managerial Economics				
Course Credits			of Tooshing Hours		
3 Credits	No. of Hours per Week 3 Hrs		o. of Teaching Hours 10 Hrs		
5 Cieuns	51115		01115		
Pedagogy: Classroon	ns lecture, Case studies, Group dis	cussion, Seminar	& field work etc.,		
	n successful completion of the co				
1. Describe the impor	rtance of managerial economics in o	decision making	process.		
2. Learners would be	able to apply the concepts and princ	ciples in their day	to daylife.		
3. Analyze how ecor	nomic agents make decisions and c	hoices using the	oretical knowledge &		
practical approach.					
Syllabus:			Hours		
	re and scope of business economic		08		
	s Economics: Meaning, definition	-	0		
business economics	s. Economic laws and principles: M	leaning and natu	re of economic laws.		
Economics and bus	siness environment: Economic and	d Non-economic	factors determining		
business. Business	objectives: Economic, Non-Econ	omic, Human, S	Social and National		
objectives of busine	SS.				
Module No. 2: Dem	and Analysis		08		
Law of diminishing	g marginal utility: Meaning, Assur	nptions, Illustrat	ion, Exceptions and		
	nd: Meaning, Demand Function,	_	—		
-	tions to the Law of demand, det				
	d. Price elasticity: Meaning, types	-	-		
-	measurement of price elasticity. Factors of determining elasticity demand. Income				
elasticity, cross elasticity and promotional elasticity.					
5	ticity and promotional elasticity.				
Module No. 3: Sup	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b>		08		
Module No. 3: Sup Supply: Meaning, I	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the	law of supply a	08 nd determinants of		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of	law of supply a elasticity of sup	08 nd determinants of ply. Cost concepts:		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity c Opportunity cost,	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co	law of supply a elasticity of sup ost and margina	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts	law of supply a elasticity of sup ost and margina s of revenue: Tot	08 nd determinants of ply. Cost concepts: l cost. Cost-output al revenue, average		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margin	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under	law of supply a elasticity of sup ost and margina s of revenue: Tot	08 nd determinants of ply. Cost concepts: l cost. Cost-output al revenue, average		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margir Module No. 4: Prod	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under <b>uction and market analysis</b>	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margir Module No. 4: Prod	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margir Module No. 4: Prod Production analysis	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under <b>uction and market analysis</b>	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe	08 nd determinants of ply. Cost concepts: l cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect		
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Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margin Module No. 4: Prod Production analysis competition: Mean determination. Pr discriminating mon determination under Kinked demand cur Module No. 5: Busin	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under <b>uction and market analysis</b> s: Law of variable proportion ar ing and features. Monopoly: M ice discrimination: types, price topoly. Monopolistic competition: er monopolistic competition. Oligo ve. <b>ess Cycles Analysis</b>	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe- nd law of return ceaning, features re- output det Meaning, features poly: Meaning,	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect and price-output termination under es and price-output features and types.		
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Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margin Module No. 4: Prod Production analysis competition: Mean determination. Pre- discriminating mon determination under Kinked demand cur Module No. 5: Busin Business Cycles Ana Theory, Information	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under <b>uction and market analysis</b> s: Law of variable proportion ar ing and features. Monopoly: M ice discrimination: types, price topoly. Monopolistic competition: er monopolistic competition. Oligo ve. <b>ess Cycles Analysis</b> alysis: Business Cycles Nature and Super Highways, Small-world N	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe- nd law of return ceaning, features re- output det Meaning, feature poly: Meaning, d Phases of a Bu Jodel, Theories	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect s and price-output termination under es and price-output features and types. 08 usiness Cycle, Game of Business Cycle –		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margin Module No. 4: Prod Production analysis competition: Mean determination. Pre- discriminating mon determination under Kinked demand cur Module No. 5: Busin Business Cycles Ana Theory, Information	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepter nal revenue. Revenue curves under <b>uction and market analysis</b> s: Law of variable proportion ar ing and features. Monopoly: M ice discrimination: types, price apoly. Monopolistic competition: er monopolistic competition. Oligove. <b>ess Cycles Analysis</b> ilysis: Business Cycles Nature and Super Highways, Small-world M Monetary, Innovation, Cobweb, Sa	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe- nd law of return ceaning, features re- output det Meaning, feature poly: Meaning, d Phases of a Bu Jodel, Theories	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect s and price-output termination under es and price-output features and types. 08 usiness Cycle, Game of Business Cycle –		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margin Module No. 4: Prod Production analysis competition: Mean determination. Pro- discriminating mon determination under Kinked demand cur Module No. 5: Busin Business Cycles Ana Theory, Information Psychological, Profit, Skill Development A	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepter nal revenue. Revenue curves under <b>uction and market analysis</b> s: Law of variable proportion ar ing and features. Monopoly: M ice discrimination: types, price apoly. Monopolistic competition: er monopolistic competition. Oligove. <b>ess Cycles Analysis</b> ilysis: Business Cycles Nature and Super Highways, Small-world M Monetary, Innovation, Cobweb, Sa	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe- nd law of return feaning, features re- output det Meaning, features poly: Meaning, d Phases of a Bu Model, Theories amuelson and Hi	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect s and price-output termination under es and price-output features and types. 08 usiness Cycle, Game of Business Cycle – cks Theories.		
Module No. 3: Sup Supply: Meaning, I supply. Elasticity of Opportunity cost, relationships in the revenue and margir Module No. 4: Prod Production analysis competition: Mean determination. Pro- discriminating mon determination under Kinked demand cur Module No. 5: Busin Business Cycles Ana Theory, Information Psychological, Profit, Skill Development A 1. Prepare perso 2. Study the sup	ticity and promotional elasticity. <b>ply, Cost and Revenue analysis</b> Law of supply, exceptions to the of supply: Meaning and types of total cost, variable cost, fixed co short run and long run. Concepts nal revenue. Revenue curves under <b>uction and market analysis</b> s: Law of variable proportion ar ing and features. Monopoly: M ice discrimination: types, price topoly. Monopolistic competition: er monopolistic competition. Oligove. <b>ess Cycles Analysis</b> Ilysis: Business Cycles Nature and Super Highways, Small-world M Monetary, Innovation, Cobweb, Sa <b>Activities:</b>	law of supply a elasticity of sup ost and margina s of revenue: Tot perfect and impe- nd law of return teaning, features re- output det Meaning, features te- output det Meaning, features opoly: Meaning, d Phases of a Bu Model, Theories amuelson and Hi	08 nd determinants of ply. Cost concepts: 1 cost. Cost-output al revenue, average erfect competition. 08 ns to scale. Perfect and price-output termination under es and price-output features and types. 08 usiness Cycle, Game of Business Cycle – cks Theories. n imaginary figures.		

#### **References:**

- 1. Sundharam K.P.M. & Sundharam E.N. Business Economics, Sultanchand & Sons, New Delhi.
- 2. AhujaH.L. -Business Economics, Sultanchand & Sons, New Delhi
- 3. Mehta P.L., Managerial Economics, Sultanchand & Sons, New Delhi.
- 4. Dwivedi D.N., Managerial Economics, Vikas Publishing House Pvt. Ltd., New Delhi.
- 5. Mithani D.M., Managerial Economics, Himalaya Publishing House, Mumbai.
- 6. Peterso H. Craig and W.Cris Lewis Managerial Economics, Pearson Education, Singapore.
- 7. Salvotore Dominic Managerial Economics, Megrew Hill, New York.

Note: Latest edition of text books may be used.

# I<sup>st</sup> Semester B.Com (Office Management and Secretarial Practice)

#### **B.** Course Contents

- 2.1 Advanced Financial Accounting
- 2.2 Office Systems and Procedures
- 2.3 Office Communication and Correspondence
- 2.4 Sports
- 2.5 NCC/NSS/R&R(S&G)/Cultural
- 2.6 Environmental Studies

2.7 Financial Environment / Investing in Stock Markets/Public Finance

# Name of the Program: Bachelor of Commerce (B.Com.) Course Code:B.Com.2.1

I	Name of the Course: Advanced Fin	ancial Accountir	ıg	
Course Credits	No. of Hours per Week	Total N	o. of Teaching Hours	
4 Credits	4 Hrs		48 Hrs	
<b>Pedagogy:</b> Classrooms lecture, Case studies, Tutorial classes, Group discussion, Seminar & field work etc.,				
Course Outcomes: C	In successful completion of the co	urse, the Studen	ts will be able to	
	compute the amount of claims for			
-	methods of accounting for hire put			
-	inter-departmental transfers and th	•		
-	various accounting treatments for c	-	ependent branches.	
	cial statements from incomplete rec	ords.		
Syllabus:			Hours	
	trance Claims for Loss of Stock &		10	
	ng of fire-computation of Claim for	loss of stock- Co	omputations of Claim	
for loss of Profit-Ave	0			
	Purchase Accounting		13	
	ng of hire purchase-difference bet	-		
	ns used-Ascertainment of Inter	rest-Accounting	for hire purchase	
transactions-Reposse				
Module No. 3: Dep			10	
	g-advantages and disadvantages-			
	of common expenditure amo		lepartments-types of	
	epartment transfer and its treatmen	t		
Module No. 4: Accounting for Branches10				
branches-Accounting	nce between branch accounts a g for dependent & independent bra hniques for foreign currency transl	nches; Foreign b	ranches: Accounts for	
Module No. 5: Conv	version of Single Entry into Doub	le Entry	08	
Introduction - Mean	ing-Limitations of Single Entry Sy stem - Problems on Conversion of S	stem-Difference		
Skill Developments		0 /	<u> </u>	
-	rocedure & documentations involve	ed in the insuran	ce claims.	
<ol> <li>Collect hire p imaginary fig</li> </ol>	ourchase agreements and draft du ures.	mmy hire purch	nase agreements with	
3. Identify the co	ommon expenditures of an organiza	ation among vari	ous departments.	
<ol> <li>Collect the pr branches.</li> </ol>	4. Collect the procedure and documentations involved in the establishment of various branches.			
-	5. Visit any sole proprietor firm and identify the steps involved in the conversion of single entry into double entry system.			
6. Any other act	6. Any other activities, which are relevant to the course.			
Text Books:				

1. ICAI Study Materials on Principles & Practice of Accounting, Accounting and Advanced Accounting.

- 2. SP Iyengar (2005), Advanced Accounting, Sultan Chand & Sons, Vol. 1.
- 3. Robert N Anthony, David Hawkins, Kenneth A. Merchant, (2017) Accounting: Text and Cases, McGraw-Hill Education, 13<sup>th</sup> Edition.
- 4. Charles T. Horngren and Donna Philbrick, (2013) Introduction to Financial Accounting, Pearson Education, 11<sup>th</sup> Edition.
- 5. J.R. Monga, Financial Accounting: Concepts and Applications. Mayur Paper Backs, New Delhi, 32<sup>nd</sup> Edition.
- 6. S.N. Maheshwari, and. S. K. Maheshwari. Financial Accounting. Vikas Publishing House, New Delhi, 6<sup>th</sup> Edition.
- 7. B.S. Raman (2008), Financial Accounting Vol. I & II, United Publishers & Distributors
- 8. Compendium of Statements and Standards of Accounting. The Institute of Chartered Accountants of India, New Delhi.

Name	of the Program: Office Managemer	it and Secretarial	Practice
	Course Code:B.Com		
	Name of the Course: Office System	ns and Procedure	S
Course Credits	No. of Hours per Week	Total N	Io. of Teaching Hours
4 Credits	4 Hrs		48 Hrs
<b>Pedagogy:</b> Classroo Play etc	oms lecture, Case studies, Group dis	cussion, Semina	r & field work, Role
	On successful completion of the com	urse, the Student	ts will be able to
a) To get equipp	ed with the new mechanization in t	he modern era	
b) To get familia	rize with record and filing work.		
c) To get trained	with work simplification and filing	g system	
d) Handling inde	ependently the purchase and distril	oution of statione	ery.
e) Digital Image	creation, editing and exporting.		
f) Preparation of	f Invitation and Brochures		
g) Well versed w	vith manipulating effects, drawing §	grids and modera	nting shapes.
Syllabus:			Hours
Module No. 1: OFF	ICE SYSTEMS AND PROCEDURE	S	10
<ul> <li>Procedure: Mea</li> <li>Objectives of S</li> <li>Importance and</li> <li>Advantages and</li> </ul>	Meaning and Characteristics aning Systems and Procedures d essentials of successful Office system d Disadvantages Manager in system and procedure	and procedures	
	RECORDS MANAGEMENT		10
<ul> <li>Principles of R</li> <li>Filing: Meanin</li> <li>Importance an</li> </ul>	gement-Meaning and Importance accords Management ag and definition ad Essentials of Good Filing System Decentralized Filing		
	TICE STATIONERY AND SUPPLIE	S	10
<ul> <li>Stationery – Im</li> </ul>	portance of Stationery		
	l Office Stationery and Supplies		
	own the Stationery Cost		
<ul> <li>Proper and Car</li> </ul>	-		
<ul> <li>Study Procedur</li> </ul>			
<ul> <li>Work Measurer</li> </ul>			
	Theory – Laws and Principles of Motion	n Economy	
<ul> <li>Advantages of 1</li> </ul>	• •		
•	-		
<ul> <li>Steps in Time s</li> <li>Limitations of J</li> </ul>	•		
<ul> <li>Limitations of '</li> <li>Times and Mati</li> </ul>	-		
<ul> <li>Time and Motion</li> </ul>	on Study		
			2

<ul> <li>Special Characteristics of Office</li> </ul>		
• Work Activity or Work Simplification		
<ul> <li>Advantages &amp;Limitations of Work Sim</li> </ul>	<ul> <li>Advantages &amp;Limitations of Work Simplification</li> </ul>	
Module No. 4:COREL DRAW		10
<ul> <li>Exploring CorelDraw</li> </ul>		
<ul> <li>Drawing and Designing</li> </ul>		
<ul> <li>Bitmaps versus Vector Graphics</li> </ul>		
<ul> <li>Working with multiple drawings</li> </ul>		
<ul> <li>Selecting, Zooming and Panning object</li> </ul>		
<ul> <li>Drawing Rectangles Squares, Polygons</li> </ul>	and Stars	
<ul> <li>Manipulating objects and text</li> </ul>		
<ul> <li>Formatting objects</li> </ul>		
Creating Visiting Card		
Creating Letterhead with Logo		
<ul> <li>Designing Birthday Card</li> <li>Module No. 5 : ADOBE PHOTOSHOP</li> </ul>		08
<ul> <li>Introduction to Adobe Photoshop</li> </ul>		00
<ul> <li>Working with images</li> </ul>		
<ul> <li>Image and Color Modifications</li> </ul>		
<ul> <li>Resizing and Cropping Images</li> </ul>		
<ul> <li>Working With the Pen Tool</li> </ul>		
<ul> <li>Knowing the Layers</li> </ul>		
<ul> <li>Creating Special Effects</li> </ul>		
<ul> <li>Color Adjustments</li> </ul>		
<ul> <li>Photo Collage</li> </ul>		
<ul> <li>Brochure and poster designing</li> </ul>		
<ul> <li>Certificate designing</li> </ul>		
Skill Developments Activities:		
1. Office skills are basic administrative	e skills that help an of	fice function smoothly.
2. Problem solving or critical thinking	skills are integrated.	
3. Effective training of designing of br	ochure, postures, cert	ificates and business cards
4. Practical training on organizing stat	ionery.	
5. Drawing up a plan on the office sys	tems and procedures.	
6. Passport size photo using Photosho	p.	
Text Books:		
<ol> <li>R.K.Chopra, Office Management, F</li> <li>J.C. Denyer, Office Management, T Tindall.</li> </ol>		
3. GhoshPashanth, Office Managemer	it, Sultan Chand and S	Sons

- 4. Adobe Photoshop Basic elements tools by Initimoon
- 5. Adobe photoshop CS6 on Demand
- 6. Corel Draw the official guide by Mohammed Ovais Khan
- 7. Advance Corel Draw Graphic Suite by Guia.

Name of the Program: Office Management and Secretarial Practice Course Code:B.Com.2.3				
	e of the Course: Office Communicat			
Course Credits	No. of Hours per Week	Total N	No. of Teaching Hours	
4 Credits	4 Hrs		48 Hrs	
Pedagogy: Classroo	oms lecture, Case studies, Group dis	cussion, Semina	r & field work, etc.,	
	<b>Course Outcomes: On successful completion of the course, the Students will be able to</b> a) To get trained to maximize profit and output in an organization			
	b) To know to fix the prices of the product			
c) To get aquati	nted about the decision making			
d) To become sk	d) To become skilled about strategic planning			
e) Video creatio	on through graphic designing			
f) To share and print advertisement, logos, business cards and presentations				
Syllabus:			Hours	
Module No. 1: OFFI	CECOMMUNICATION		10	
<ul> <li>Office 0</li> </ul>	Communication- Definition, Import	ance		
<ul> <li>Office 0</li> </ul>	Communication Cycle.			
<ul> <li>Kinds</li> </ul>	of Office Communication - Verbal,	Non Verbal & W	Vritten	
<ul> <li>Modes</li> </ul>	of Office Communication			
<ul> <li>Barriers</li> </ul>	s of Office Communication			
<ul> <li>Tools o</li> </ul>	f Effective Office Communication			
	Module No. 2: OFFICE & BUSINESS CORRESPONDENCE10			
<ul> <li>Meanin</li> </ul>	ng and objectives			
	of Office Correspondence			
	ance of Office Correspondence			
-	lized and Decentralized Correspond	lonco		
		lence		
<ul> <li>Business letters- Importance &amp; Functions</li> <li>Division for the second se</li></ul>				
	les of Drafting Business letters			
	Structure of Business Letters			
<ul> <li>Letters on Trade Enquiry, Quotation, Placing Orders, Complaint letters</li> </ul>				
	Enquiry Letters			
	g Resume			
	plication, Appointment Order			
	oining Report and Letter of Resigna			
Module No. 3: BAN	KING & GOVERNMENT CORRES	SPONDENCE	10	
<ul> <li>Accourt</li> </ul>	nt Opening Letters			
	<ul> <li>Credit letters &amp; Guarantee Documents</li> </ul>			
<ul> <li>Standing Instructions for Payment</li> </ul>				
<ul> <li>Request for Bank Overdraft</li> </ul>				
	<ul> <li>General Government Letters</li> </ul>			
	<ul> <li>General Government Letters</li> <li>Memorandum, Circulars &amp; Notifications</li> </ul>			
<ul> <li>Press release</li> </ul>				
	<ul> <li>Advertisements &amp; Tenders</li> </ul>			
L			2	

Modi	lle No. 4: CANVA	10	
	<ul> <li>Exploring Design, Templates, Graphs and Charts</li> </ul>		
	<ul> <li>Font Combinations</li> </ul>		
	<ul> <li>Palette Generation</li> </ul>		
	<ul> <li>Design Size and Colour Combinations</li> </ul>		
Modu	lle No. 5 : CANVA EXERCISES	08	
	<ul> <li>Logos</li> </ul>		
	<ul> <li>Posters</li> </ul>		
	<ul> <li>Business Cards</li> </ul>		
	<ul> <li>Resumes</li> </ul>		
<b>C1</b> .:11	Presentations		
	<b>Developments Activities:</b> Preparation of estimation and imaginary cost sheet.		
	Field work to track financial changes of an organization	<i>.</i>	
	3. To develop interpersonal skills, time management, spreadsheet proficiency.		
4.	Analytical and problem solving skill.		
5.	To independently design logos, brochures and business cards.		
Text	Books:		
1.	A guide to Business Correspondence and Communication Skills A	.N.Kappor, Sultan	
	Chand Publications		
2.	. Book on business letters by Jack Savage.		
3.	Echo Swinford (2015) Powerpoint 2016 Pearson Education		
4.	. John Preppernau and Joyce Cox(2010) Powerpoint 2010 Step by Step, Microsoft Publishers		
5.	Model Business letters and other business documents by Shirley Taylor.		
6.	Essential business letters, 1500 ways to say it right.		
Note	Latest edition of text books may be used.		

# Name of the Program: Bachelor of Commerce (B.Com) Course Code:B.Com. 2.7 (Open Elective Course)

Course Code: B.Com. 2.7 (Open Elective Course)				
Name of the Course: Financial Environment				
Course Credits	No. of Hours per Week	Total N	o. of Teaching Hours	
4 Credits	2 Hrs		24 Hrs	
Pedagogy: Classroon	ns lecture, Case studies, Group dis	cussion, Seminai	r & field work etc.,	
	Course Outcomes: On successful completion of the course, the Students will be able to			
	e fundamentals of Indian Economy			
b) Evaluate the in	mpact of monetary policy on the sta	akeholders of the	e Economy.	
c) Assess the imp	pact of fiscal policy on the stakehol	ders of the Econo	omy.	
d) Examine the s	tatus of inflation, unemployment a	nd labour marke	t in India	
/	inancial sector reforms in India.			
Syllabus:			Hours	
Module No. 1: Fund	amentals of India Economy		05	
Introduction - Production & Cost-Demand & Supply-Perfect & Imperfect Competition- Monopoly-National Income Accounting-Business Cycle-Open Economy-Utility theory-GDP- GNP-impact- other Marco financial indicators.				
Module No. 2: Mon	etary Policy		05	
Introduction - Meaning-objectives-qualitative & quantitative measures for credit control. Influence of policy rates of RBI: Repo-Reverse repo- Marginal standing facility and Bank rate. Influence of reserve ratios of RBI: CRR-SLR-Exchange rates-lending/deposit rates-design & issues of monetary policy-LAF - RBI Role, functions and its Governance				
Module No. 3: Fisc	al Policy		05	
Introduction - Meanings-objectives- public expenditure-public debt-fiscal & budget deficit- Keynesian approach-fiscal policy tools-fiscal policy effects on employment-supply side approach-design & issues of fiscal policy-fiscal budget- Role of Ministry of Finance in Fiscal Policy.				
Module No. 4: Infla	tion, Unemployment and Labour :	market	05	
Introduction - <b>Inflation:</b> Causes of rising & falling inflation-inflation and interest rates-social costs of inflation; <b>Unemployment</b> – natural rate of unemployment-frictional & wait unemployment. <b>Labour market</b> and its interaction with production system; Phillips curve-the trade-off between inflation and unemployment-sacrifice ratio-role of expectations adaptive and rational				
Module 5: Financia	1 Sector Reforms:		04	
Introduction - Financial sector reforms - Recommendation & action taken -SARFESI Act- Narasimham Committee I & II- Kelkar Committee- FRBM Act - Basel-BIS-history-need- mission-objectives-Basel norms I, II & III- criticism of Basel norms-Implementations of Basel norms in India- impact of Basel norms on Indian banks.				
<b>Skill Development</b> A 1. Collect last ter	<b>Activities:</b> a year GDP rate and examine the sa	ime.		

- 1. Collect last ten year GDP rate and examine the same.
- 2. Collect last two years monetary policy rates of RBI and analyse the impact of the same.
- 3. Collect last five years fiscal policy of Indian Government and analyse the impact of the same on rural poor.

- 4. Collect last five year data on inflation, unemployment rate and labour market conditions and critically prepare the report.
- 5. Identify the recent financial sector reforms in India.
- 6. Any other activities, which are relevant to the course.

#### **Text Books:**

- 1. V K Puri and S K Mishra, Indian Economy, HPH.
- 2. Datt and Sundharam's, Indian Economy, S Chand
- 3. Ramesh Singh, Indian Economy, McGraw Hill education.
- 4. Khan and Jain, Financial Services, Mcgraw Hill Education, 8th edition
- 5. RBI working papers
- 6. Mistry of Finance, GOI of working papers
- 7. SEBI Guidelines Issued from time to time.

N	J <b>ame of the Program:</b> Bachelor of C	Commerce (B.Cor	n)
<b>Course Code:</b> B.Com.2.7 (Open Elective Course)			
Name of the Course: Investing in Stock Markets			
Course Credits	No. of Hours per Week	Total N	o. of Teaching Hours
3 Credits	3 Hrs	4	40 Hrs
Pedagogy: Classroon	ns lecture, Case studies, Group dis	cussion, Seminar	& field work etc.,
Course Outcomes: O	n successful completion of the co	urse, the Student	ts will be able to
a) Explain the basics of investing in the stock market, the investment environment as well as risk & return;			t environment as well
b) Analyse India	n securities market;		
c) Examine EIC f	ramework and conduct fundament	al analysis;	
d) Perform techn		<i>y</i> ,	
,	al funds market.		
Syllabus:			Hours
Module No. 1: Basic	es of Investing		08
		and Return Ave	
Basics of Investment & Investment Environment. Risk and Return, Avenues of Investment - Equity shares, Preference shares, Bonds & Debentures, Insurance Schemes, Mutual Funds, Index Funds. Indian Security Markets - Primary Market, Secondary Market and Derivative			emes, Mutual Funds,
Market. Responsible			00
Module No. 2: Fund	tom up approaches, Analysis of		08
key financial ratios, Cash flow statement analysis, Industry market ratios: PE, PEG, Price over sales, Price over book value, EVA), Understanding Shareholding pattern of the company.			of the company.
Module No. 3: Tech		··1, 1 1	08
declines and charting	Trading rules (credit balance theory, confidence index, filter rules, market breath, advances vs declines and charting (use of historic prices, simple moving average and MACD) basic and advanced interactive charts. Do's& Don'ts of investing in markets.		
Module No. 4: India			08
	Stock Broker, Investor, Depositori	es, Clearing Hou	use, Stock Exchanges.
-	nge, Stock exchanges in India- B	0	0
	ex and Sectoral indices, Sources		5
securities: Demat trading, types of orders, using brokerage and analyst recommendations			
Module 5: Investing	g in Mutual Funds		08
Concept and background on Mutual Funds: Advantages, Disadvantages of investing in Mutual Funds, Types of Mutual funds- Open ended, close ended, equity, debt, hybrid, index funds and money market funds. Factors affecting choice of mutual funds. CRISIL mutual fund ranking and its usage, calculation and use of Net Asset Value.			
Skill Development Activities:			
1. Work on the spreadsheet for doing basic calculations in finance.			
2. Learners will also practice technical analysis with the help of relevant software.			
3. Practice use of Technical charts in predicting price movements through line chart, bar			
chart, candle and stick chart, etc., moving averages, exponential moving average.			
<ol> <li>Calculate of risk and return of stocks using price history available on NSE website.</li> <li>Prepare equity research report-use of spreadsheets in valuation of securities, fundamental analysis of securities with the help of qualitative and quantitative data available in respect of companies on various financial websites, etc.</li> </ol>			

6. Any other activities, which are relevant to the course.

#### **Text Books:**

- 1. Chandra, P. (2017). Investment Analysis and Portfolio Management. New Delhi: Tata McGraw Hill Education.
- 2. Kevin, S. (2015). Security Analysis and Portfolio Management. Delhi: PHI Learning. Ranganatham,
- 3. M., & Madhumathi, R. (2012). Security Analysis and Portfolio Management. Uttar Pradesh: Pearson (India) Education.
- 4. Pandian, P. (2012). Security Analysis and Portfolio Management. New Delhi: Vikas Publishing House.

#### Name of the Program: Bachelor of Commerce (B.Com) Course Code:B.Com.2.7 (Open Elective Course) Name of the Course: PUBLIC FINANCE

Course Code:B.Com.2.7 (Open Elective Course) Name of the Course: PUBLIC FINANCE			
Course Credits	No. of Hours per Week	Total No. of Teaching Hours	
3 Credits	3 Hrs	40 Hrs	
<b>Pedagogy:</b> Classrooms lecture, Case studies, Group discussion, Seminar & field work etc.,			
Course Outcomes: O	n successful completion of the cou	urse, the Students will be able to	
a) Identi	ify the basis of Money and sources of	Public Finance	
b) Identi	ify the stages of business cycles and t	ake appropriate decisions.	
Syllabus:		Hours	
Module No. 1: Mon	ey	08	
Meaning, definitions, f	functions & classification - money and	d near money. Demand and	
supply of money: deter	minants; High – powered money and th	ne money multiplier.	
Module No. 2: Valu	ie of money and its application	08	
Value of Money: meaning and theories - The quantity Theory of money – Fisher's Theory and the Cambridge Equations, Friedman's restatement of the quantity theory- Measurement of Value of money: Index Numbers – meaning, types and uses. Inflation: meaning, types, causes, effects and remedies - stagflation.			
Module No. 3: Business Cycles08			
Meaning features, pha	uses- causes: Hawtrey's theory, Hick'	s theory and Schumpeter's	
Theory – Measures to c	control business cycles.		
Module No. 4: Publ		08	
Meaning, Difference between public Finance and Private Finance ; Components of public finance principle of maximum social advantage. Public Revenue – Meaning, Sources, Cannons of taxation. Public Expenditure – Meaning and Classification (Heads of Public Expenditure) Public Debt –			
	of Public debt and methods of redemp licy and Deficit Finance	08	
Public Budget - Meaning, Objectives, Components and types Fiscal Policy – Meaning,			
Objectives and Components Role of Fiscal policy in developing economy – Deficit finance.			
<ol> <li>Skill Development Activities:         <ol> <li>Acquire basics of money market operations&amp; functioning of the money market through intermediaries.</li> <li>Acquire knowledge about the functioning of the economic system &amp; about economic fluctuations.</li> <li>Gains hand on experience of working of the banking system &amp; the monetary policy.</li> <li>Understand the importance of Inter-National Finance</li> <li>Any other activities, which are relevant to the course.</li> </ol> </li> </ol>			
Books for reference:			
1. F. S. Mishkin and S. G. Eakins, Financial Markets and Institutions, Pearson			
Education, 6 <sup>th</sup> edition, 2009.			
2. F. J. Fabozzi, F. Modigliani, F. J. Jones, M. G. Ferri, Foundations of Financial			
Markets and	Institutions, Pearson Education, 3rd	edition,2009.	

3. L. M. Bhole and J. Mahukud, Financial Institutions and Markets, Tata McGraw Hill, 5thedition, 2011.

4. M. Y. Khan, Indian Financial System, Tata McGraw Hill, 7th edition, 2011.

5. N. Jadhav, Monetary Policy, Financial Stability and Central Banking in India, Macmillan, 2006.

6. Musgrave Public Finance theory and Practice, Tata Mc Graw Hill, 5<sup>th</sup> Edition, 2011.

7. Taylor, 'Public Finance'.